

DENCH McCLEAN CARLSON

C O R P O R A T E A D V I S O R Y

Name: David Baker

Title: Senior Consultant

Specialist Strengths

Always endowed with a strong sense of numeracy, David's initial accounting career provided him with a basic but sound awareness and understanding of finance and financial analysis. His financial analytical skills were further developed and demonstrated through his time in stockbroking and middle management with National Westminster Banking Group.

The time spent with Citibank and HKBA was very concentrated on dealing with major Australian and International corporations and conglomerates, developing David's knowledge and understanding of all matters relating to international banking including, foreign exchange, trade finance, cross-border financing and transfer pricing.

Skills in debt management and debt restructuring were also developed during this period and put into practice during his time with B&W, when David undertook a number of projects assisting companies with their bank relationships.

The involvement with Challenger arranging large scale property financing developed David's skills in risk management relating to Commercial property.

Professional Experience

Wootton Sons and Elvish (Melbourne) and Arthur Young (Sydney): Accounting, most specifically auditing. (3 years).

McNail & Hordern and William Tilley Hudson Evans & Co (Sydney): Licensed share dealer, operating both domestically and with London brokers on international trades. (7 years)

National Westminster Banking Group (London): Relationship Management dealing with commercial clients operating throughout Britain with specific emphasis on debtor finance. (6years).

Citibank NA. (London, Sydney and Perth): Joined Citibank in London and posted to Sydney soon thereafter. Bank relationship management with Commercial and Corporate clients in Sydney and then Perth. (5 years)

Hongkongbank of Australia - now HSBC (Perth and Melbourne): Appointed as State Manager for Western Australia on HKBA being granted a banking license. Moved to Melbourne after 4 years to position of State Manager Victoria, South Australia and Tasmania. (6 years)

Baker & Weyhausen (Melbourne): From 1990 to 2012 David was a principal and director of Baker & Weyhausen Pty Ltd (B&W), a company that provided advice to foreign banks and companies operating in Australia. B&W was involved in the setup of the first major Australian wind farm at Codrington in Victoria.

B&W also set up and managed the Victorian arm of Challenger International's commercial property financing business (Howard Mortgage Trust) in Victoria for 5 years until 2003, culminating in annual transactions of AUD\$170million being arranged in its final years.

Since 2003 B&W, through its associates, has continued to arrange commercial property financing.

Dench McClean Carlson - Corporate Advisory: David joined Dench McClean Carlson in 2012. Since his appointment David has undertaken corporate advisory projects for clients in the mid-sized range of companies, and a major financial and business assessment project for the Victorian Government.

David has had a distinguished and varied career in banking, finance, corporate advisory and investment advice. He is a highly experienced business manager with an impressive record of senior positions in local and international organisations. David's work has included extensive interactions and relationships across a wide range of businesses.

Contact Details

Email: dbaker@dmcca.com.au

Phone: +61 3 8617 2699

Mobile: +61 412 386 931

Dench McClean Carlson Pty Ltd ACN 050 237 315

ABN 66 269 852 955

Level 1, 155 Queen Street, Melbourne Victoria 3000 Australia

Phone: (613) 8617 2617 Fax: (613) 8617 2618

E-Mail: admin@dmcca.com.au

Website: www.dmcca.com.au